JOERIS
General Contractors

Reducing Change Management Process Time by 75%

The Challenge

Over the past 50 years Joeris has grown from a small, local business into a large construction firm with offices throughout Texas and a track record of delivering hundreds of successful projects across many sectors. Although the business has grown quickly, as is so often the case the systems and processes within the company had not kept up.

Processes were slow, data had to be entered multiple times into different systems, and there was still very much a paper-based orientation. Accounting and project systems in particular were unable to effectively manage the challenges of operating complex and rapidly changing projects in large part due to the inability of the two systems to communicate with each other.

It was time for Joeris to evaluate options that could link the field to the back office, eliminate manual processes and create new dynamic processes through an ERP and project management integration.

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> Morpheus has definitely enabled business growth and not just facilitated it... it made it possible to begin with"
>
> - **Andrew Pitcher**, Analytics & Integrations Manager

Why Morpheus?

Joeris participates in a peer group of similar companies from around the country. This executive-level network provides a great opportunity to share best practice and technology innovations.

One of the peer firms had been working with and using Morpheus' technology for a number of years. When Joeris executives heard of the benefits and saw the solution in action they were impressed with its out-of-the-box deployment speed coupled with the configurability to address their unique business processes.

Being able to operate an integrated single system without the need to switch from one application to another, eliminating hours of duplication and moving away from paper-based record keeping was exactly what the team needed in order to grow the business. Even after vetting other solutions the team agreed that none were able to offer the dynamic integration capabilities offered by Morpheus.

The Solution

For a firm delivering up to 60 projects a year it was problematic relying on paper-based systems and multiple data entry requirements on disparate systems. Not only was this time consuming, it also increased the likelihood of errors. Some of those systems were also out of date and no longer supported by the supplier. With the implementation of Morpheus' solution these problems would be eliminated.

Morpheus is able to integrate to other software solutions using pre-built adapters, which enable all the systems in a business to operate, effectively, across a single platform. Among other things, this eradicates the need to keep entering the same data into different systems. Because the adapters are dynamic they can meet the future needs of the businesses growth including when technology is upgraded or added.

A good example is when Joeris replaces their project management solution in the future they can be confident that whatever solution they choose it will easily plug into the Morpheus solution.

> *"In a lot of ways Morpheus has convinced us to really adopt a much more well thought out technology strategy, where we now always get something that works with everything we have."*
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> *- **Andrew Pitcher**, Analytics & Integrations Manager*

The Benefits

Morpheus has delivered a number of benefits to Joeris and has created an environment where systems and processes are faster and more efficient enabling them to scale the business.

Some of the benefits include:

- Reduction in change management processes from 4 weeks to 1 week
- Elimination of double entry and manual review processes
- Automated checking of insurance certificates across hundreds of suppliers
- Integration of data across accounting, project management and HR departments
- Automatic creation of contract change orders based upon business workflows
- Increased data analytics and enhanced project reporting capabilities
- Higher user and executive engagement with existing systems due to ease of process integration

WHY MORPHEUS?

FULLY AUTOMATED

COMPLETE CONTROL

ENDLESSLY CONFIGURABLE